

## REQUEST FOR Proposal (RFP)

RFP Reference: 4200445979

Date: 18 April 2023

### **SECTION 1: REQUEST FOR Proposal (RFP) for Conducting First Aid and Dead body Management**

**Training in Al-Qaryat.** International Organisation for Migration (IOM) kindly requests your Proposal for the provision of goods, works and/or services as detailed in Annex 1 of this RFP.

This Request for Proposal comprises the following documents:

Section 1: This request letter

Section 2: RFP Instructions and Data

Annex 1: Schedule of Requirements

Annex 2: Proposal Submission Form

Annex 3: Financial Offer

ANNEX 4: Training TOR

When preparing your quotation, please be guided by the RFP Instructions and Data. Please note that quotations must be submitted using **Annex 2: Proposal Submission Form and Annex 3 Technical and Financial Offer**, by the method and by the date and time indicated. It is your responsibility to ensure that your quotation is submitted on or before the deadline. Quotations received after the submission deadline, for whatever reason, will not be considered for evaluation.

Thank you and we look forward to receiving your Proposals.

Approved by: IOM Libya Procurement

## SECTION 2: RFP INSTRUCTIONS AND DATA

<b>Deadline for the Submission of Proposal</b>	25 April 2023 If any doubt exists as to the time zone in which the Proposal should be submitted, refer to <a href="http://www.timeanddate.com/worldclock/">http://www.timeanddate.com/worldclock/</a> .
<b>Method of Submission</b>	<p>Quotations must be submitted as follows:</p> <p><input type="checkbox"/> E-tendering  <input checked="" type="checkbox"/> Email  <input type="checkbox"/> Courier / Hand delivery  <input type="checkbox"/> Other <a href="#">Click or tap here to enter text.</a></p> <p>Bid submission address: <a href="mailto:iomlibyaproposal@iom.int">iomlibyaproposal@iom.int</a></p> <ul style="list-style-type: none"> <li>▪ File Format: PDF</li> <li>▪ File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.</li> <li>▪ All files must be free of viruses and not corrupted.</li> <li>▪ Max. File Size per transmission: <b>25 MB</b></li> <li>▪ Mandatory subject of email: <b>4200445979- "Company Name"</b></li> <li>▪ Multiple emails must be clearly identified by indicating in the subject line "email no. X of Y", and the final "email no. Y of Y."</li> <li>▪ It is recommended that the entire Quotation be consolidated into as few attachments as possible.</li> <li>▪ The proposer should receive an email acknowledging email receipt.</li> </ul>
<b>Cost of preparation of Proposal</b>	IOM shall not be responsible for any costs associated with a Supplier's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.
<b>Supplier Code of Conduct</b>	All prospective suppliers must read the UN Supplier Code of Conduct and acknowledge that it provides the minimum standards expected of suppliers to the UN. The Code of Conduct, which includes principles on labour, human rights, environment and ethical conduct may be found at: <a href="http://ungm.org">Supplier Code of Conduct (ungm.org)</a> .
<b>Conflict of Interest</b>	UN encourages every prospective Supplier to avoid and prevent conflicts of interest, by disclosing to UN if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFP.
<b>General Conditions of Contract</b>	Any Purchase Order or contract that will be issued as a result of this RFQ shall be subject to the IOM General Conditions of Contract for provision of goods/services/transportation/medical services available at <a href="https://www.iom.int/do-business-us-procurement">https://www.iom.int/do-business-us-procurement</a> .
<b>Eligibility</b>	Bidders shall have the legal capacity to enter into a binding contract with IOM and to deliver in the country, or through an authorized representative.
<b>Currency of Quotation</b>	Proposal shall be quoted in <b>USD</b>
<b>Duties and taxes</b>	<p>The International Organization for Migration is exempt from all direct taxes, except charges for public utility services, and is exempt from customs restrictions, duties, and charges of a similar nature in respect of articles imported or exported for its official use. All quotations shall be submitted net of any direct taxes and any other taxes and duties, unless otherwise specified below:</p> <p>All prices shall:</p> <p><input type="checkbox"/> be inclusive of VAT and other applicable indirect taxes  <input checked="" type="checkbox"/> be exclusive of VAT and other applicable indirect taxes</p>
<b>Language of quotation and documentation including</b>	<b>English</b>

catalogues, instructions and operating manuals	
<b>Documents to be submitted</b>	Bidders shall include the following documents in their Proposals: <input checked="" type="checkbox"/> Annex 2: Proposal Submission Form duly completed and signed <input checked="" type="checkbox"/> Annex 3: Technical and Financial Offer duly completed and signed and in accordance with the Schedule of Requirements in Annex 1 <input type="checkbox"/> Other <a href="#">Click or tap here to enter text.</a>
<b>Proposal validity period</b>	Quotations shall remain valid for 45 days from the deadline for the Submission of Quotation.
<b>Price variation</b>	No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted at any time during the validity of the quotation after the quotation has been received. <b>IOM may award one or more bidders based on the technical compliance of the samples provided and bidders shall expect split awards in case if one Vendor doesn't comply with all items. IOM will prefer to award the contract/PO to one company that have all items complied with the min required specs and have also the lowest total price. Thus, the prices of the items shall not be changed when split award is made and the pricing shall be calculated accordingly.</b>
<b>Partial Quotes</b>	<input checked="" type="checkbox"/> Not permitted <input type="checkbox"/> Permitted <a href="#">Insert conditions for partial quotes and ensure that the requirements are properly listed in lots to allow partial quotes</a>
<b>Payment Terms</b>	<input checked="" type="checkbox"/> 100% within 30 days after receipt of goods, works and/or services and submission of payment documentation. <input type="checkbox"/> Other <a href="#">Click or tap here to enter text.</a>
<b>Contact Person for correspondence, notifications, and clarifications</b>	Focal Person: IOM Libya Procurement E-mail address: <a href="mailto:iomlibyaproposal@iom.int">iomlibyaproposal@iom.int</a>
<b>Clarifications</b>	Requests for clarification from bidders will not be accepted any later than One (1) day before the submission deadline. Responses to request for clarification will be communicated through <a href="mailto:iomlibyaproposal@iom.int">iomlibyaproposal@iom.int</a>
<b>Evaluation method</b>	<input checked="" type="checkbox"/> The contract will be awarded to the lowest price substantially compliant offer <input type="checkbox"/> Other <a href="#">Click or tap here to enter text.</a>
<b>Evaluation criteria</b>	<input checked="" type="checkbox"/> Full compliance with all requirements as specified in Annex 1 & Annex 4 <input type="checkbox"/> Comprehensiveness of after-sales services <input type="checkbox"/> Earliest Delivery /shortest lead time <input checked="" type="checkbox"/> <i>Best Price</i>
<b>Right not to accept any quotation</b>	IOM is not bound to accept any quotation, nor award a contract or Purchase Order
<b>Right to vary requirement at time of award</b>	At the time of award of Contract or Purchase Order, IOM reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum 25% of the total offer, without any change in the unit price or other terms and conditions.
<b>Type of Contract to be awarded</b>	Purchase Order (PO) <b>IOM may award one or more bidders based on the technical compliance of the samples provided and bidders shall expect split awards in case if one Vendor doesn't comply with all items. IOM will prefer to award the contract/PO to one company that have all items complied with the min required specs and have also the lowest total price.</b>
<b>Expected date for contract award.</b>	07 May 2023
<b>Policies and procedures</b>	This RFP is conducted in accordance with Policies and Procedures of IOM

<b>UNGM registration</b>	<p>IOM is encouraging all suppliers to register at the United Nations Global Marketplace (UNGM) website at <a href="http://www.ungm.org">www.ungm.org</a>. The Bidder may still submit a quotation even if not registered with the UNGM, however, if the Bidder is selected for Contract award of USD 100,000 and above, the Bidder is recommended to register on the UNGM prior to contract signature. For vendors who do not have the technical means to register in UNGM, the UNGM has implemented an assisted vendor registration functionality that allows IOM procurement personnel to add local vendors to the UNGM.</p>
--------------------------	---

## ANNEX 1: SCHEDULE OF REQUIREMENTS

### Technical Specifications for Services:

Item No	Minimum technical requirements	Unit	Quantity
1	Venue for 15 participants + 2 trainers including projector and flip chart	Day	5
2	2 coffee breaks daily for 5 days for 15 participants + 2 trainers during the training days	EA	170
3	lunch break for 15 participants +2 LRC trainers for 5 days	EA	85
4	Roll up banner	EA	2
5	A5 Notebook with IOM+EU Logo	EA	15
6	8GB_USB memory with IOM+EU Logo	EA	15
7	LRC trainer fees including training material, providing the training on the first aid sessions and prepare a training report (2 trainers daily fees )	EA	5
8	Printing certificates with certificate holder	EA	15

### Delivery Requirements

Delivery Requirements	
<b>Delivery date and time</b>	Bidder shall deliver the Services as per accepted Timeframe After Contract/PO signature.
<b>Delivery Terms (INCOTERMS 2020)</b>	Service to be conducted in Al-Qaryat Municipality
<b>Customs clearance (must be linked to INCOTERM)</b>	<input checked="" type="checkbox"/> Not applicable Shall be done by: <input type="checkbox"/> Name of organisation <input type="checkbox"/> Supplier/bidder <input type="checkbox"/> Freight Forwarder
<b>Exact Address(es) of Delivery Location(s)</b>	Al-Qaryat Municipality
<b>Distribution of shipping documents (if using freight forwarder)</b>	N/A
<b>Packing Requirements</b>	N/A
<b>Training on Operations and Maintenance</b>	N/A
<b>Warranty Period</b>	N/A
<b>After-sales service and local service support requirements</b>	N/A
<b>Preferred Mode of Transport</b>	Other [N/S]
<b>Other information</b>	



## ANNEX 2: PROPOSAL SUBMISSION FORM

*Bidders are requested to complete this form, including the Company Profile and Bidder's Declaration, sign it and return it as part of their proposal along with Annex 3: Technical and Financial Offer. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.*

Name of Bidder:	Click or tap here to enter text.	
RFP reference:	4200445979	Date: Click or tap to enter a date.

### BIDDER'S DECLARATION OF CONFORMITY<sup>1</sup>

Yes	No	
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I hereby represent and warrant that neither the Supplier, nor any person having powers of representation, decision-making or control over it or any member of its administrative, management or supervisory body, has been the subject of a final judgement or final administrative decision for one of the following reasons: bankruptcy, insolvency or winding-up procedures; breach of obligations relating to the payment of taxes or social security contributions; grave professional misconduct, including misrepresentation, fraud; corruption; conduct related to a criminal organisation; money laundering or terrorist financing; terrorist offences or offences linked to terrorist activities; child labour and other trafficking in human beings, any discriminatory or exploitative practice, or any practice that is inconsistent with the rights set forth in the Convention on the Rights of the Child or other prohibited practices; irregularity; creating or being a shell company.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier is financially sound and duly licensed.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier has adequate human resources, equipment, competence, expertise and skills necessary to complete the contract fully and satisfactorily, within the stipulated completion period and in accordance with the relevant terms and conditions.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier complies with all applicable laws, ordinances, rules and regulations.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier will in all circumstances act in the best interests of IOM.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that no official of IOM or any third party has received from, will be offered by, or will receive from the Supplier any direct or indirect benefit arising from the contract.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier has not misrepresented or concealed any material facts during the contracting process.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier will respect the legal status, privileges and immunities of IOM as an intergovernmental organization.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that neither the Supplier nor any persons having powers of representation, decision-making or control over the Supplier or any member of its administrative, management or supervisory body are included in the most recent Consolidated United Nations Security Council Sanctions List (the "UN Sanctions List") or are the subject of any sanctions or other temporary suspension. The Supplier will immediately disclose to IOM if it or they become subject to any sanction or temporary suspension.

<sup>1</sup> This form is mandatory to fill in and sign by every vendor who submits quotation

Yes	No	
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier does not employ, provide resources to, support, contract or otherwise deal with any person, entity or other group associated with terrorism as per the UN Sanctions List and any other applicable anti-terrorism legislation.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that, the Supplier will apply the highest ethical standards, the principles of efficiency and economy, equal opportunity, open competition and transparency, and will avoid any conflict of interest.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier undertakes to comply with the Code of Conduct, available at <a href="https://www.ungm.org/Public/CodeOfConduct">https://www.ungm.org/Public/CodeOfConduct</a> .
<input type="checkbox"/>	<input type="checkbox"/>	It is the responsibility of the Supplier to inform IOM immediately of any change to the information provided in this Declaration.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I certify that I am duly authorized to sign this Declaration and on behalf of the Supplier I agree to abide by the terms of this Declaration for the duration of any contract entered into between the Supplier and IOM.
<input type="checkbox"/>	<input type="checkbox"/>	IOM reserves the right to terminate any contract between IOM and the Supplier, with immediate effect and without liability, in the event of any misrepresentation made by the Supplier in this Declaration.

Signature: \_\_\_\_\_

Name: Click or tap here to enter text.

Title: Click or tap here to enter text.

Date: Click or tap to enter a date.



### ANNEX 3: FINANCIAL OFFER -

*Bidders are requested to complete this form, sign it and return it as part of their proposal along with Annex 2 proposal Submission Form. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.*

Name of Bidder:	Click or tap here to enter text.		
RFP reference:	4200445979	Date:	Click or tap to enter a date.

#### Financial Offer

Description of Works	Unit	Qty	Unit Price	Total Price
Venue for 15 participants + 2 trainers including projector and flip chart	Day	5		
2 coffee breaks daily for 5 days for 15 participants + 2 trainers during the training days	EA	170		
lunch break for 15 participants +2 LRC trainers for 5 days	EA	85		
Roll up banner	EA	2		
A5 Notebook with IOM+EU Logo	EA	15		
8GB _USB memory with IOM+EU Logo	EA	15		
LRC trainer fees including training material, providing the training on the first aid sessions and prepare a training report (2 trainers daily fees)	EA	5		
Printing certificates with certificate holder	EA	15		
<b>Total</b>				

#### Compliance with Requirements

	You Responses		
	Yes, we will comply	No, we cannot comply	If you cannot comply, pls. indicate counter proposal
Delivery Lead Time	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Validity of Quotation	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Payment terms	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Other requirements [pls. specify]	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.

I, the undersigned, certify that I am duly authorized to sign this quotation and bind the company below in event that the quotation is accepted.	
<b>Exact name and address of company</b> Company Name: Click or tap here to enter text. Address: Click or tap here to enter text. Click or tap here to enter text. Phone No.: Click or tap here to enter text. Email Address: Click or tap here to enter text.	<b>Authorized Signature:</b> Date: Click or tap here to enter text. Name: Click or tap here to enter text. Functional Title of Authorised Signatory: Click or tap here to enter text. Email Address: Click or tap here to enter text.



**ANNEX 4 : Terms of Reference**

**Training on**

**First Aid and Dead Body Management in the Desert  
14-18 May 2023 in Al-Qaryat**

**1. Context**

Libya and its neighbouring North and Sub-Saharan African countries share common border security and management challenges. The vast desert borders of Libya and its neighbouring countries have been witnessing a high level of mixed migration flows, trafficking in persons, migrant smuggling and cross-border movements of armed and terrorist groups. As a result, the present situation poses risks to Libya and the entire North and Sub-Saharan African region with negative consequences for the security conditions and the well-being of the local populations and migrants across the region.

National authorities in charge of border management often experience significant difficulties with regard to the availability of adequate training and equipment that would enable them to handle the current cross-border flows of migrants. Border communities have also become even more vulnerable as they often experience conflicts and a lack of provision of essential services due to the distance from the capital cities. Furthermore, every year a significant number of migrants cross the desert routes and put their lives in danger to reach the Mediterranean coastal area, demanding preparedness, and interventions from national authorities to save and rescue them.

Migrants travelling through the Sahara Desert face risks linked to the inherent danger of crossing this vast desert and human-caused threats linked to regional insecurity and the irregular means by which people travel. Most recorded deaths on migration routes through the Sahara Desert are linked to the extreme heat and lack of shelter for migrants in irregular situations, including dehydration, starvation, sickness, and lack of access to health care. Consequently, there is a need to strengthen border agencies' capacity to manage dead bodies and conduct search and rescue operations in the desert.

In this context, IOM proposes to organize a five-day training on First aid and Dead Body Management in the desert. This training is a direct result of the regional workshop on humanitarian border management held in July 2022 in Tunis, which called for strengthening the capacity of border authorities to conduct rescue operations while having the knowledge to properly respond to dead bodies found along migration routes.

**2. Objectives of the training**

The main objective of the training is to provide relevant Libyan officials the knowledge to identify and manage dead bodies according to recognized international standards. The training will also enhance the capacity of Libyan officials in the management of data related to the death and disappearance of migrants.

**3. Methodology**

The training will consist of interactive sessions, case studies and practical exercises. Training on first aid and dead body management will be facilitated by Libyan Red Crescent instructors.

A pre/post-training evaluation will be conducted to provide feedback on the knowledge gained, the quality of delivery, as well as the overall organization and logistics of the training.

The training has been designed to encourage active participation. During the practical part of the training, participants will be mixed and split for the discussions, while the plenary sessions will be organized and moderated by the trainers. Participants will also be asked to contribute to the training by sharing their national best practices, latest developments, views, and insights.

**4. Proposed participants:**

Ministry of Interior:

Libyan Border Guards: Five (10) officials deployed in Al-Qaryat.

Security Directorate: Five (5) officials deployed in Al-Qaryat.